

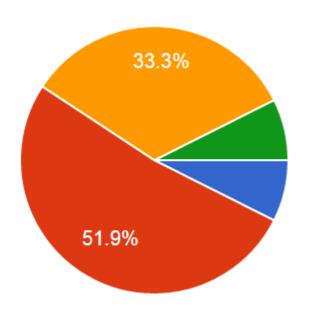
# FIC Members Business Sentiment Index

September 2015



## Do you expect your revenues from Romanian business for next year compared to prior year, to:





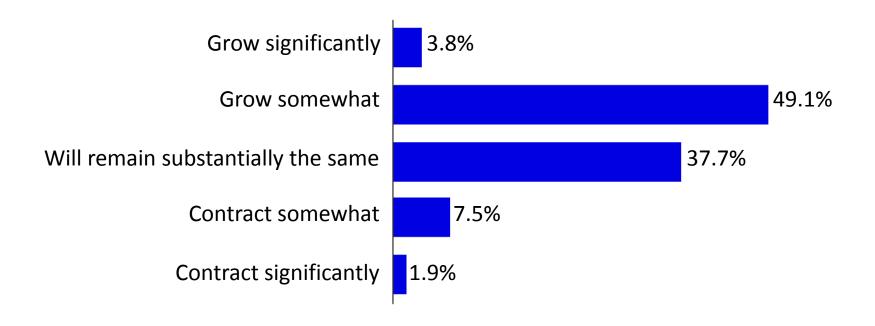
Grow significantly	7.4%
Grow somewhat	51.9%
Will remain substantially the same	33.3%
Contract somewhat	7.4%
Contract substantially	0%

	March 2015	September 2015
Grow significantly	14.28%	7.4%
Grow somewhat	48.57%	51.9%
Will remain substantially the same	28.57%	33.3%
Contract somewhat	2.86%	7.4%
Contract significantly	5.72%	0%



#### **Business growth – domestic market**



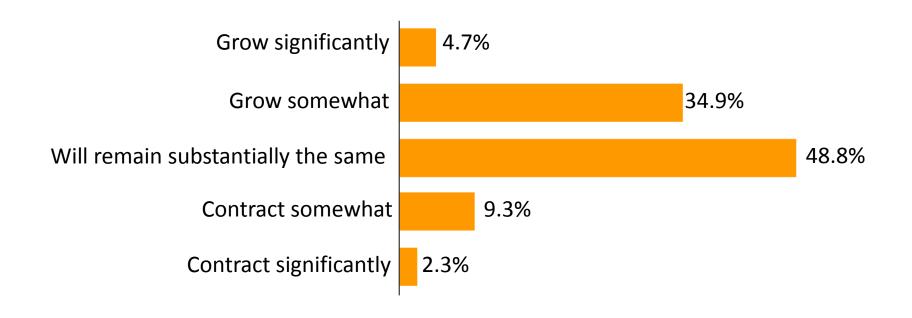


	March 2015	September 2015
Grow significantly	10.53%	3.8%
Grow somewhat	47.37%	49.1%
Will remain substantially the same	36.84%	37.7%
Contract somewhat	2.63%	7.5%
Contract significantly	2.63%	1.9%



#### **Business growth – export market**



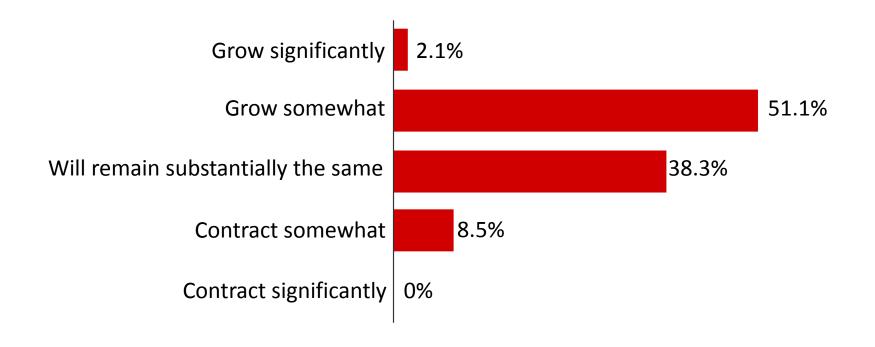


	March 2015	September 2015
Grow significantly	20.83%	4.7%
Grow somewhat	25%	34.9%
Will remain substantially the same	45.84%	48.8%
Contract somewhat	8.33%	9.3%
Contract significantly	0.0%	2.3%



#### **Business growth - total**



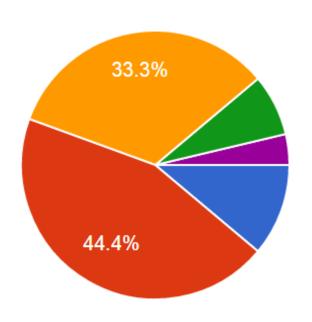


	March 2015	September 2015
Grow significantly	6.90%	2.1%
Grow somewhat	62.07%	51.1%
Will remain substantially the same	20.69%	38.3%
Contract somewhat	10.34%	8.5%
Contract significantly	0.0%	0.0%



#### Do you expect the result for the next 12 months compared to prior 12 months to:





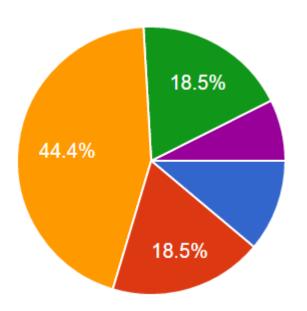
Grow significantly	11.1%
Grow somewhat	44.4%
Will remain substantially the same	33.3%
Contract somewhat	7.4%
Contract substantially	3.7%

	March 2015	September 2015
Grow significantly	10.25%	11.1%
Grow somewhat	53.85%	44.4%
Will remain substantially the same	30.80%	33.3%
Contract somewhat	2.55%	7.4%
Contract significantly	2.55	3.7%



## Your capital investments planned for the next 12 months compared to prior 12 months are:





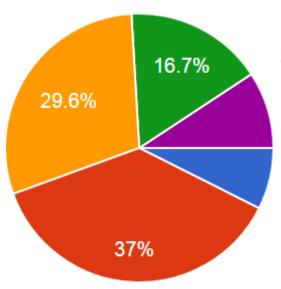
Significantly higher	11.1%
Somewhat higher	18.5%
Similar as in prior periods	44.4%
Somewhat lower	18.5%
Significantly lower	7.4%

	March 2015	September 2015
Significantly higher	12.83%	11.1%
Somewhat higher	15.38%	18.5%
Similar as in prior periods	46.15%	44.4%
Somewhat lower	23.08%	18.5%
Significantly lower	2.56%	7.4%



### Attractiveness of Romanian projects compared to peer locations (e.g. in CEE, Europe or could be other international locations):





Significantly more attractive and easier to win corporate support

Moderately more attractive and easier to win corporate support

Does not really matter

Moderately less attractive and difficult to win corporate support

Significantly less attractive and difficult to win corporate support

9.3%

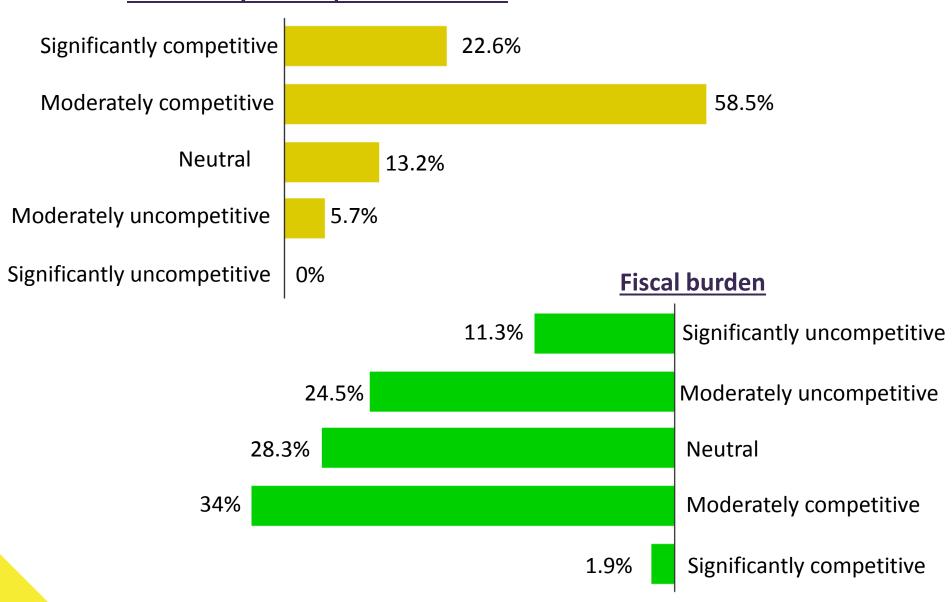
	March 2015	September 2015
Significantly more attractive and easier to win corporate support	10.34 %	7.4%
Moderately more attractive and easier to win corporate support	27.59 %	37%
Does not really matter	20.69 %	29.6%
Moderately less attractive and difficult to win corporate support	27.59 %	16.7%
Significantly less attractive and difficult to win corporate support	13.79 %	9.3%



#### How would you rate Romania compared to your group peer locations



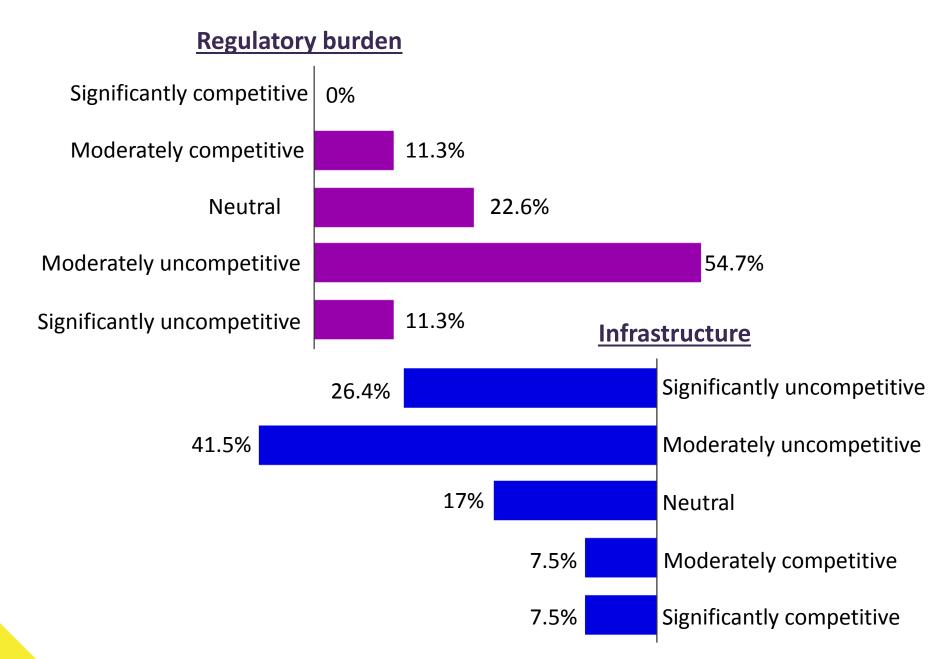






#### How would you rate Romania compared to your group peer locations

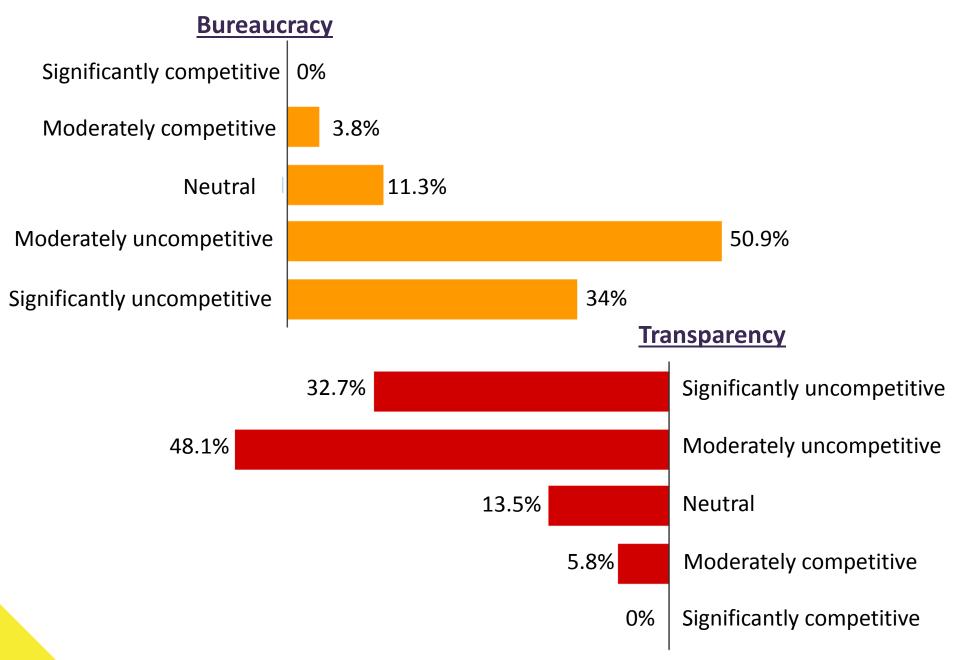






#### How would you rate Romania compared to your group peer locations

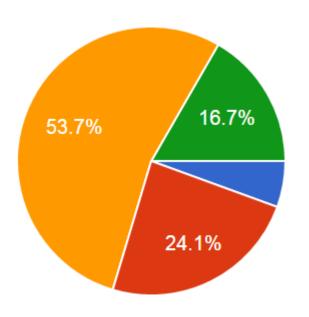






#### Our workforce plan for the next 12 months is





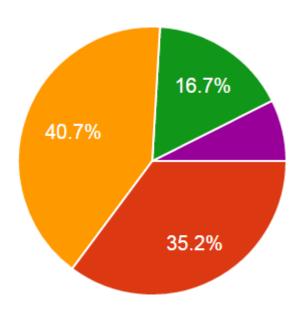
Significantly higher	5.6%
Somewhat higher	24.1%
Similar as in prior periods	53.7%
Somewhat lower	16.7%
Significantly lower	0%

	March 2015	September 2015
Significantly higher	10.34 %	5.6%
Somewhat higher	27.59 %	24.1%
Similar as in prior periods	20.69 %	53.7%
Somewhat lower	27.59 %	16.7%
Significantly lower	13.79 %	0%



## The legislative environment effecting the business planning process has become





Significantly more predictable	0%
Moderately more predictable	35.2%
Remain same as prior periods	40.7%
Moderately worsened	16.7%
Significantly worsened	7.4%

	March 2015	September 2015
Significantly more predictable	0%	0%
Moderately more predictable	41.03%	35.2%
Remain same as prior periods	53.85%	40.7%
Moderately worsened	2.56%	16.7%
Significantly worsened	2.56%	7.4%